



OVER 200 DEALERS ALREADY WANT THE SCAMP MOPED

Full details of what now looks like being the first serious large-scale attempt to sell an all-British moped in the UK since the ill-fated Raleigh RMI in 1959, will be released to the retail trade when A. N. Clark holds a series of eight Scamp moped dealer - presentations between February 12 and 25.

The eight meetings are to be held at:—
Exeter, February 12; Tunbridge Wells, February 14; Leicester, February 15; Cambridge, February 16; Manchester, February 19; Leeds/Bradford, February 20; Newcastle, February 21; Ryde, February 25.

The £100,000 Scamp project—which has suddenly burst on the trade like a ray of long-awaited sunshine—has already at this early stage aroused such enthusiasm in the retail trade that over 200 dealers have written to the Isle of Wight-based firm expressing interest in becoming Scamp agents and not one of them has yet seen a machine!

Proposed price structure and discounts on the Scamp are:

Retail price is £48, including PT of £8. Discount on six or under machines (minimum order three) 22½ per cent (£9 1s 3d) plus 3¼ per cent (£1 3s 6d) for settlement within seven days. On seven or more machines, discount is 25 per cent (£10 1s 6d) plus £1 2s 8d for settlement within seven days. Discount on carriage-free spares is 40 per cent, plus 3¼ per cent for seven-day settlement. Accessories discount is 33¼ per cent, plus 3¼ per cent for seven-day settlement.

Rattray address change

The long-established...

SALES IN 1967 BY NEARLY

Total three-wheeling 1967 increase total. These as follows 81,649 maintained. Details 1967 total 50cc, 2,500 50cc, 2,500

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The cycle trade rolled Hamman on January...

Only was for Honda, year machines topped the first 1,035,187

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Follow at Earls TRADER lightweight chester Sl and 7.

Once again and imported bicycles exhibition stand £20

Motor Cycle & Cycle TRADER